Crown Commercial Service Supplier

**DWF Prospectus of Services 2018** 

RM3788 Wider Public Sector Legal Services dwf

Lot 4 Transport Rail



# Introducing DWF

DWF's rail team is committed to understanding the needs of our clients and providing advice that benefits their organisations. This approach has allowed us to deliver light and heavy rail projects in innovative ways which fully address clients' strategic and policy objectives.

- Our team of rail experts have advised on passenger rail franchise procurement and delivery, infrastructure bills and delivery contracts, track access and regulatory reviews, new and refurbished rolling stock, rail freight terminals and grants, tram schemes, station and maintenance depot developments and leases, retailing, ticketing and transport integration.
- Our team has also handled contract disputes, high value claims for personal injury, line trespass and for damaged rolling stock, as well as HR, trade union and rail pension scheme matters.
- Our national team provides decisive, expert direction in an approachable way. We are recognised for our exemplary service, understanding clients' commercial needs as well as the complex legal framework surrounding the rail industry. Praised for our innovative and energetic solutions, we pride ourselves on our collaborative approach in applying them.

Our team is led by Martin Gallaher. Martin is delivery orientated and will be the key interface between DWF and instructing authorities. He will spend time understanding your requirements and objectives. He will work with our wider team to ensure that there is a full understanding of how we can provide a quality service which adds value for your organisation.



Martin Gallaher, Partner, Head of Rail Projects T: +44 7941 364 538 E: martin.gallaher@dwf.law

### **Experience includes:**

- advising Transport Scotland (Scottish Ministers) on the procurement and mobilisation of the £7.7 billion ScotRail Franchise and the £462 million Caledonian Sleeper Franchise. This work included advising on the procurement and funding of two new fleets of rolling stock for use in Scotland;
- advising multiple clients in relation to the management of objections and interface arrangements with HS2;
- advising Siemens on the turnkey contract for the Edinburgh Trams Project;
- assisting West Midlands Combined Authority on the insourcing of the Midland Metro operations to a wholly owned subsidiary and the procurement and delivery of the Midland Metro Alliance; and
- advising multiple insurers in relation to liabilities arising out of rail related matters.



## About Us

## Sector experts with global reach and local teams across the UK



Andrew Leaitherland, Managing Partner & CEO

We are a global legal business, transforming legal services through our people for our clients. We have offices in 27 locations across the UK and the rest of the world and over 3,000 people delivering services and solutions that go beyond expectations. By questioning traditions and thinking beyond conventions, we achieve outstanding levels of innovation. We have received recognition for our work by the *Financial Times*, which named us as one of Europe's most innovative legal advisers.

## **Public sector specialists**

We work for over 100 UK local authorities, police authorities, charities, education and healthcare providers, Local Enterprise Partnerships and many central government agencies.

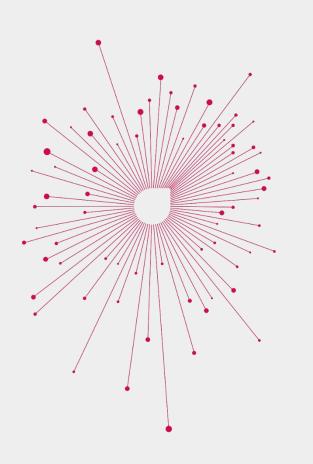
We also work for private sector public service providers and businesses that work with the public sector such as developers, construction companies, outsourced services providers, inward investors and port and transport authorities.

Our clients include Liverpool City Council, Manchester City Council, Birmingham City Council, Aberdeen City Council, Greater Manchester Waste Disposal Authority, Transport Scotland, Serco Plc, the Homes & Communities Agency, the West Midlands Combined Authority and a wide variety of London Boroughs.





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## **Mandatory Specialisms:**

- Rail Transport Law
- Rolling Stock
- Planning and Authorisation (Rail)
- Projects and Infrastructure (Rail)



## 🛠 Rail Transport Law

#### How we can help

DWF's rail team supports clients on all aspects of rail regulation. We provide clear, focused advice which identifies the relevant legal and commercial issues and helps clients achieve their strategic objectives.

We advise public sector clients in relation to the regulation of both light and heavy rail schemes.

We can advise on:

- functions and powers under the Railways Acts;
- negotiating regulated agreements for access to the rail network;
- health and safety including the application of The Railways and Other Guided Transport Systems (Safety) Regulations 2006;
- crisis management following major incidents; and
- procurement, competition, State aid.

### **Q** Case study

#### Scot Rail

DWF advised the Scottish Ministers on the procurement, mobilisation and operation of the £7.7bn ScotRail Passenger Franchise. We advised on all policy, commercial, regulatory and contractual matters - providing input on devolved rail functions and powers, franchise procurement, contractualisation, the UK rail regulatory frameworks, State aid and procurement.

### ⊘ Expert advice

Martin Gallaher, Partner T: +44 7941 364538 E: martin.gallaher@dwf.law

Martin is the national head of our rail team. He provides pragmatic commercial advice on rail related matters.

David Egan, Partner T: +44 7711 561903 E: david.egan@dwf.law



David provides clear, expert advice on matters relating to crisis management, environmental incidents and fatal accidents.

## ☆ Rolling Stock

#### How we can help

DWF has experience advising on the procurement and leasing of rolling stock for light and heavy rail.

Our experience includes:

- advising on the grant funding of new rolling stock;
- drafting and negotiating Section 54 Agreements and direct agreements;

- drafting and negotiating lease finance agreements;
- protecting public sector interests in relation to train supply, maintenance and services agreements;
- negotiating the amendments and novation of tram supply and tram maintenance agreements; and
- advising on procurement and State aid.

## 🔍 Case study

#### **Caledonian Sleeper**

DWF advised the Scottish Ministers on the procurement and funding of new rolling stock through the Caledonian Sleeper Franchises. Advice focused on the protection of the Scottish Government's investment through grant funding, section 54 and funder direct agreements which secured the ongoing availability of the rolling stock for the Caledonian Sleeper Franchise.

## ⊘ Expert advice

public sector clients.

Martin Gallaher, Partner T: +44 7941 364538 E: martin.gallaher@dwf.law

Martin has experience advising on all

aspects of rolling stock procurement

and leasing - focusing on protecting



David Gilchrist, Partner T: +44 7900 262854 E: david.gilchrist@dwf.law



David is a commercial lawyer with expertise in finance and leasing in the transport sector.





### $\bigstar$ Planning and Authorisation (Rail)

#### How we can help

DWF has experience in delivering rail related projects from inception through to operation. We provide advice on obtaining powers for rail projects and on the protection of the interests of clients affected by those powers.

Support we can provide includes:

- providing strategic advice in relation to planning and authorisation;
- managing planning appeals, including public inquiries;

- representing clients' interests in relation to private legislation for heavy rail and transport works orders for metro developments;
- critically reviewing planning reports and environmental statements;
- conducting high court litigation, including judicial reviews and statutory challenges; and
- advising upon all aspects of compulsory purchase, including the making, confirmation and implementation of orders.

### **Q** Case study

#### South Staffordshire Water ("SSW") and HS2

DWF are assisting SSW to ensure that its assets are not adversely affected by the delivery of HS2. Work has included preparation of the consultation response to the Environmental Statement for the High Speed Rail (West Midlands - Crewe) Bill and preparing a parliamentary petition in relation to the Bill, setting out the protections required in respect of utility undertakers' apparatus.

#### ⊘ Expert advice

Andrew Symms, Partner T: +44 7810 815268 E: andrew.syms@dwf.law

Andrew specialises in construction and infrastructure with expertise in commercial litigation, construction advice and disputes.



Alec specialises in all aspects of planning law and acts for developers, land promoters, property investors, and public authorities.

## ☆ Projects and Infrastructure (Rail)

#### How we can help

Our infrastructure practice advises the public sector on infrastructure procurement throughout the UK.

In addition to our experience of rail franchising and public service contracts, our team has extensive knowledge of construction and engineering contracts in the transport sector. Since our lawyers specialise in both contentious and non-contentious advice, the same team is able to play a valuable role in ensuring that your infrastructure project is delivered smoothly. Whether you are working on a renewables, oil and gas, utilities, roads and bridges, ports and harbours, retail, education or residential project, our experience and industry knowledge will deliver the results you need in the timescales you need them.

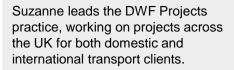
#### **Q** Case study

#### West Midlands Combined Authority ("WMCA")

We have helped WMCA with the expansion and operation of the Midland Metro including the addition of new metro lines through a Programme Alliance Agreement and the ongoing operation of metro services through a Public Service Contract awarded to a wholly owned subsidiary. This work has involved taking an innovative approach to project delivery through the use of private and public sector delivery bodies.

### **⊘** Expert advice

Suzanne Moir, Partner T: +44 7507 834512 E: suzanne.moir@dwf.law



Jonathan Gaskell, Director T: +44 7545 062875 E: jonathan.gaskell@dwf.law



With comprehensive knowledge and expertise in a wide range of sectors and premises, Jonathan advises on the full array of construction contracts.



## **Our Values**

## Always aim higher

By refusing to do only the minimum and reaching further every time, we expand the realm of what's possible.

## Be better together

By supporting each other and working as a team we can achieve more for our clients and ourselves.

# Disrupt to progress

Just because there's an established way of doing things, it doesn't mean things always have to be that way.

# Keep all promises

A promise is a promise, no matter how large or small. By keeping promises, we build trust, loyalty and commitment.

# Attend to details

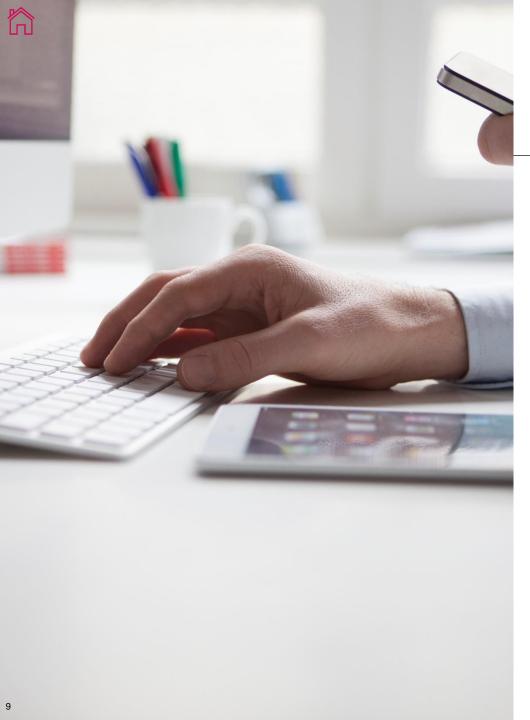
Paying attention to every last detail is the right way to ensure that clients experience the very best of DWF.



# **Diversity and inclusion**

Sector leading performance	Top 100 Employer in Stonewall Workplace Equality Index 2016	Silver standard on gender and race equality	Gold standard performance in the Law Society's Diversity and Inclusion report	Top 10 Employer for Working Families	First UK legal business to achieve Clear Assured status
Our diversity objectives	Create and maintain a more diverse and inclusive workplace and culture	Operate within best practice frameworks	Meet the needs and expectations of our people and our clients	Encourage our people, clients and suppliers to demonstrate ownership	Ensure dignity and respect is seen and valued



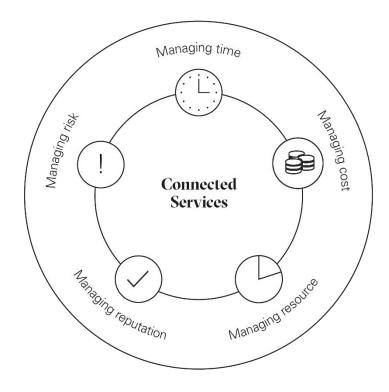




## **Connected Services**

Connected Services is a division of DWF that contains a range of independent businesses that work alongside, support and deliver products and services to our legal teams and clients.

Each of the businesses within the division has been set up to offer a complete service designed to help clients better their business challenges.



## Crown Our locations and contacts Commercial Service Over 3,000 people across the Group, based in 27 key locations, plus 7 associates Glasgow Edinburgh Belfast -Manchester -Newcastle Leeds Liverpool Birmingham **Bristol** London Milton Keynes DWF Offices Associates England & Wales Scotland Northern Ireland Jonathan Branton, Partner Martin Gallaher, Partner Ken Rutherford, Partner **T**: +44 7736 563202 **T**: +44 7941 364538 T: +44 28 90270076 E: jonathan.branton@dwf.law E: martin.gallaher@dwf.law E: ken.rutherford@dwf.law

Colin Murray, Partner **T**: +44 7507 834556 E: colin.murray@dwf.law

Suzanne Moir, Partner T: +44 7507 834512 E: suzanne.moir@dwf.law



**Kirsty Mairs, Partner T**: +44 7712 242081 E: kirsty.mairs@dwf.law

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## Beyond borders, sectors and expectations

DWF is a global legal business, connecting expert services with innovative thinkers across diverse sectors. Like us, our clients recognise that the world is changing fast and the old rules no longer apply.

That's why we're always finding agile ways to tackle new challenges together. But we don't simply claim to be different. We prove it through every detail of our work, across every level. We go beyond conventions and expectations.

Join us on the journey.

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