

# DWF - MIPIM

Meet the team

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### Our team

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### Our team

#### **Poland**



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Our international team has experience across the whole of the built environment. As a full-service law firm, our core and extended real estate offering means we can advise at every stage of a property, portfolio or project lifecycle.

#### **United Kingdom**



Toby Askin Global Head of Real Estate Group

Toby specialises in property development, investment and portfolio management across all asset classes. He has a particular specialism in the retail sector, advising a variety of developers, landlords and private equity investors on a number of shopping centre, stadium and retail park schemes. He has over 20 years' experience in real estate development and investment, advising investment funds on the acquisition, development, investment and strategic asset management across a variety of asset classes.



Jonathan Branton
Partner, Commercial - Head of EU/Competition

Jonathan specialises in all aspects of EU and UK Competition law including restrictive agreements, abuse of dominant position, merger control, State aid and public procurement.

Before joining DWF, he previously practiced in Brussels having been a partner in an international law firm there. he continues to maintain a regular visiting presence in Brussels through a consistent workload of cases before the European Commission. He is also qualified as a solicitor in Ireland and a member of the Brussels bar.



Deepa Deb Global Head of Investment & Development

Deepa has considerable multidisciplinary transactional experience within the real estate market, both nationally and internationally. She acts on structured sales, purchases and restructuring of both UK and European real estate assets. Deepa has also advised private equity funds and companies on the formation of funds and joint ventures and has acted on some significant corporate acquisitions . In addition, Deepa advises both national and international developers on complex residential-led mixed use schemes in the UK. Deepa's practice includes significant work across the "alternative" assets sector.



Simon Elphick
Partner – Real Estate, UK

Simon is a highly experienced real estate finance lawyer with more than 20 years' experience. He has been an integral part of the team's significant growth during the last decade. Simon is the real estate lead in the national Real Estate Finance team and regularly advises banks, overseas lenders and debt funds. He maintains strong relationships with the firm's key lender clients.



Damian Fleming
Partner- Real Estate, UK

Damian has over 25 years' experience advising on a huge range of transactions across the real estate sector. He is equally comfortable advising investors, developers, endusers and funders. The breadth of his practice makes him ideally placed to anticipate the needs of counterparties to a transaction, ensuring his clients receive focused, practical advice to deliver their commercial goals. He regularly acts for inward investors into the UK, particularly large investment funds in Europe and Asia.

#### **United Kingdom**



James Froud Partner, Real Estate - UK

lames is a Partner in the London Real Estate Team specialising in all aspects of investment, development, finance and landlord and tenant matters, with a particular emphasis on high value James has 12 years' experience in the City looking after a range of clients including leading UK and international pension funds, financial institutions and international investors. He specialises in complex high value investment transactions and has been a trusted advisor to a number of household names.



David McNeice
Partner / Deputy Head of the
Built Environment sector, UK

David is Deputy Head of Built Environment Sector and heads up the Construction and Infrastructure team in the UK and Ireland. He is also the contentious construction lead.

David specialises in the NEC form of Contract, and has been regularly seconded to public and private clients alike to assist in administering all forms of the NEC3 or NEC4. David is the Course Leader for the Institution of Civil Engineers Law and Contract Management (NEC3/NEC4) courses throughout the UK and Ireland, currently running the course on our bespoke training platform.



Colin Murray
Partner / Head of Local
Government - UK

Colin has a multitude of experience working for public and private sector bodies on local government law and public procurement. Colin has advised on a range of joint ventures, major PPP projects and the development of innovative new structures for long term PPPs with public sector equity investment. He regularly advises local authorities on issues relating to shared services and collaboration, the outsourcing of services and Strategic Partnerships. In particular, he has given generic and project specific advice to many authorities on their powers to enter joint arrangements.



Carla Revelo Partner, Real Estate - UK

Carla is a Partner in the Real Estate practice based in London. She has extensive expertise in all aspects of real estate transactions, including real estate finance, complex developments, asset management (acting for both landlords and large corporate occupiers) and investment with particular capability in large-scale investment portfolio transactions. Carla acts for REITs, pan-European and global funds, financial institutions, international investors and listed corporate occupiers. Carla has been recognised by the Legal 500 as a "rising star" for Commercial Property (Investment) from 2020 to 2023.



Simon Sharp Partner, Finance &

Restructuring - UK

Simon specialises in acting for lenders and borrowers on all aspects of real estate finance matters. His practice covers both UK and international real estate finance. He acts for financial institutions, debt funds, property companies and institutional investors. He advises clients on senior, mezzanine, investment and development transactions secured on the full spectrum of real estate asset classes including offices, residential, student accommodation, build to rent. hotels, logistics and retail.

#### **United Kingdom**



Brendan Slack
Partner, Finance &
Restructuring - UK

Brendan leads the London Real Estate Finance team within the Banking & Finance Group at DWF. His practice covers both UK and international real estate finance (including real estate investment and development senior and mezzanine finance deals), as well as asset-backed and energy and infrastructure transactions including the financing of data centres, capacity market and smart meter assets. He has advised on numerous recent senior and mezzanine real estate finance transactions, totalling in excess of £750m of debt.



Geoff Stansfield
Partner, Real Estate - UK

Geoff has many years in the real estate investment market in Scotland and specialises in commercial real estate investment, asset management, real estate finance, funding and acquisition and cross-border transactions. He acts for a number of major global funds including Blackstone, M7 and Goldman Sachs and also works closely with other major UK equity investment clients, including Ambassador Holdings and Custodian.



Melanie Williams

Head of Built Environment Sector / Head of Hospitality Sector - UK

Melanie has over 20 years' experience of working on the investment and funding of real estate development projects and property tax driven transactions, in particular within the hospitality sector. She has a particular expertise in the acquisition of hotels, development and refurbishment projects and real estate finance in addition to handling asset management work for investors, developers and banks as well as dealing with landlord and tenant matters.



#### France



Richard Jadot

Partner, Finance & Restructuring – Paris

Richard has considerable experience in banking and finance generally, and advises banks, financial institutions, funds and companies in and from France for the development of their activities, including on regulatory aspects. He notably assists clients on the drafting and negotiation of simple or complex credit agreements and security packages, and on debt restructurings in the context of preinsolvency and insolvency proceedings. His main areas of expertise are acquisition finance, project finance (renewable energy and infrastructure), asset finance (aviation) and factoring.



Pierre-Nicolas Sanzey Partner, Real Estate – Paris

Pierre-Nicolas advises mainly French and foreign real estate investors and asset managers in their operations of acquisitions, disposals, development and management, including leases, of real estate assets in France. He works more particularly on the drafting and negotiation of LoIs and HoTs, SPAs, IV agreements, commercial leases, project management and development contracts. He is also involved in and monitors due diligence processes including the review of leases and real estate contracts.



Bruno Richard
Partner, Construction - Paris

Bruno has a recognised practice of administrative law, the construction of works, public buildings or infrastructure and of networks, both in France and worldwide, in both transactional and litigation matters. He has an extensive experience in EPC contracts and major public procurement contracts especially in the infrastructure sector in France. Bruno advises private and public companies, French or international clients, as well as financial institutions on all aspects of project procurement.

#### Italy



Daniele Zanni Partner, Real Estate - Milan

Daniele is a real estate and construction lawyer based in Milan with a deep knowledge of the market. He has strong experience in the real estate and construction sector and provides legal advice to domestic and international real estate funds and developers in transaction and regulatory matters. He is also highly experienced in corporate matters.

#### **Poland**



Bartosz Clemenz Partner, Real Estate - Warsaw

Bartosz practice focuses on advising on real estate transactions (asset deals and share deals) as well as development projects. For more than 20 years, he has advised major investors on significant commercial real estate transactions in Poland and in other CEE countries. Bartosz's extensive experience includes advising on transactions conducted in the office, warehouse, retail and residential segments of the real estate market.



Weronika Roesler Counsel, Real Estate - Warsaw

Weronika's legal practice focuses on real estate transactions, with particular focus on sales and acquisitions of real properties (including transactions in the forward sale / forward purchase formula). Her experience includes also preparation of and participation in negotiations of commercial lease agreements as well as agreements for the purposes of the construction process like construction works agreements or design works agreements. She conducts legal due diligence of real properties of various designations and participates in drafting due diligence reports. She is also involved in provision of day-to-day legal services related to corporate matters.



Joanna Wojnarowska

Deputy Global Head of Real Estate – Warsaw

Joanna is Deputy Global Head of Real Estate at DWF, Head of Housing and heads the Real Estate Department at DWF in Poland. She is an expert specializing in real estate and construction transactions with more than 20 years of professional experience. Her professional experience includes representation of investors in matters related to real estate transactions such as site acquisition and disposal, construction matters, "green field" investments, as well as development and commercialization of office and retail investments throughout Poland.

